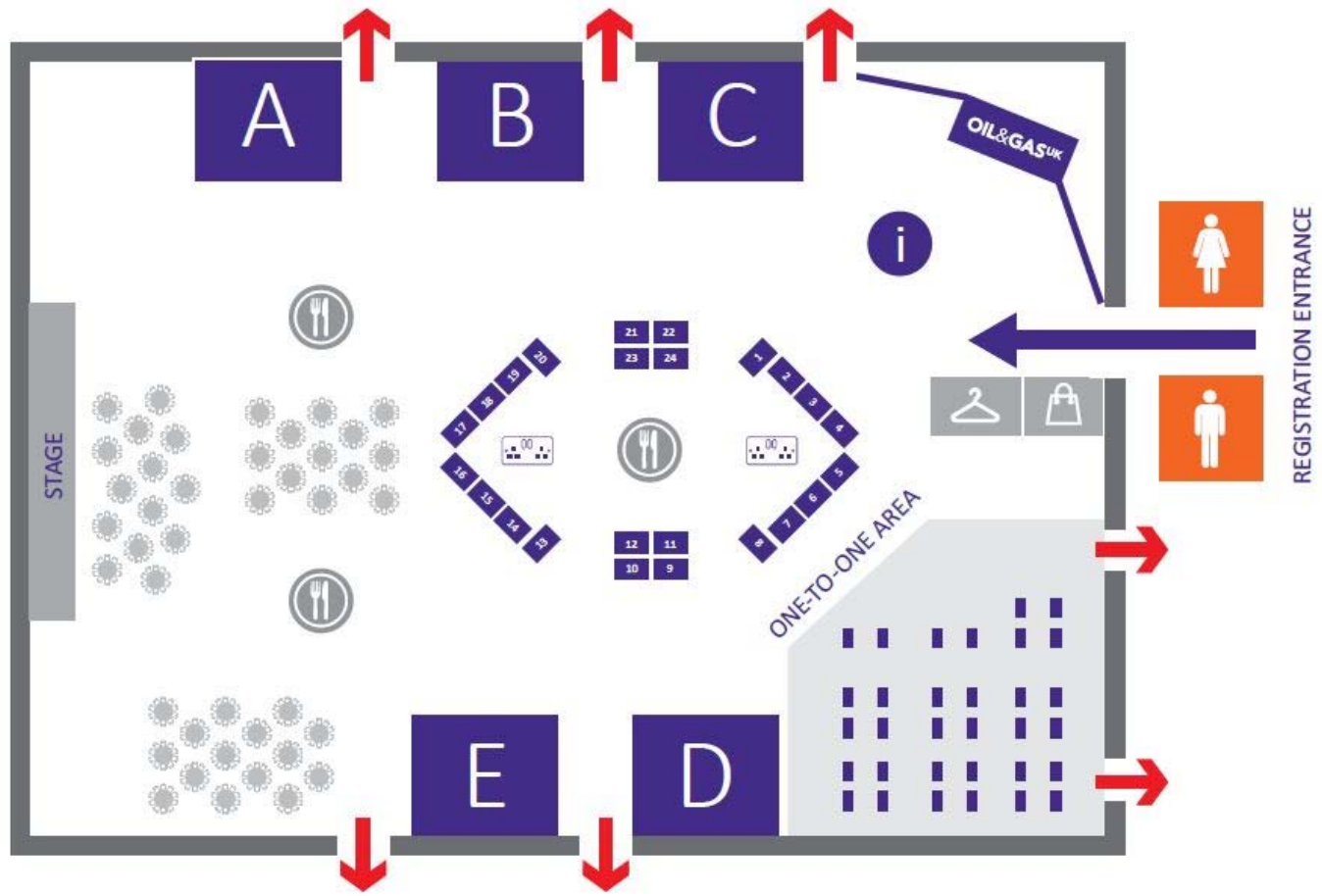




amec
foster
wheeler

Share Fair 2016
Re-engineering how we
engage with the supply chain

In case of emergency



EMERGENCY EXITS

- A** Aker Solutions (AM)
Amec Foster Wheeler (PM)
- B** BP
- C** Innovation Hub
- D** Chevron (AM)
TOTAL (PM)
- E** Nexen

Forward looking statements

Certain statements in this presentation are forward looking statements. By their nature, forward looking statements involve a number of risks, uncertainties or assumptions that could cause actual results or events to differ materially from those expressed or implied by the forward looking statements. These risks, uncertainties or assumptions could adversely affect the outcome and financial effects of the plans and events described herein. Forward looking statements contained in this presentation regarding past trends or activities should not be taken as representation that such trends or activities will continue in the future. You should not place undue reliance on forward looking statements, which apply only as of the date of this presentation.

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Past performance cannot be relied upon as a guide to future performance.

Amec Foster Wheeler

At a glance



Mining, Environment & Infrastructure,
 Clean Energy, Oil & Gas



Operating in over
55 countries



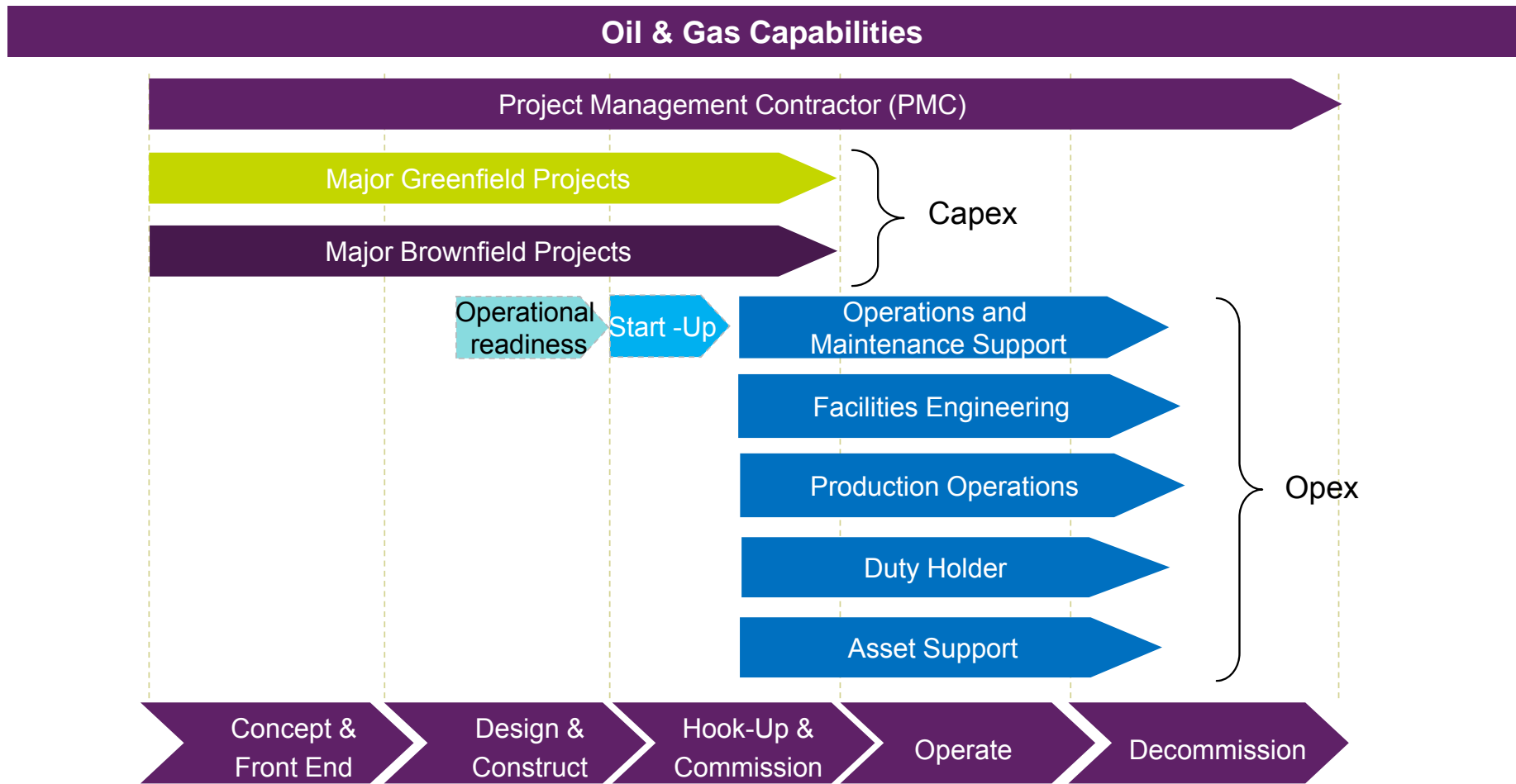
Revenue
£5.5bn
(\$8bn)



Excellence
Consistent delivery
of fit for purpose
solutions



Amec Foster Wheeler Oil & Gas capabilities



Amec Foster Wheeler North Sea Upstream Centre of Excellence



- ▶ Operations & maintenance
- ▶ Duty holder
- ▶ Brownfield expertise
- ▶ Consultancy
- ▶ Commissioning & completions
- ▶ Late life & decommissioning



More 4 Less

Improving delivery and adding value by doing things differently, removing wasted effort and unproductive processes - and their related costs.

PEOPLE
Who does it !

PROCESS
What we do !

PERFORMANCE
How well we do it !






Why are we here?








Amec Foster Wheeler Opportunities



Client	Project / contract	Scope	Planned completion date
  	BP Clair Ridge HUC	Hook-up and commissioning services	2017
	BP Forties Pipeline System (FPS)	Operations, maintenance and project support	2020
	BP Glen Lyon FPSO	Hook up, commissioning and follow-on engineering	2017
	Centrica Storage Limited	Engineering, procurement and construction services	2021
	ConocoPhillips E&C	Engineering, procurement and construction services	2017
	ConocoPhillips O&M	Operations and maintenance	2020

Amec Foster Wheeler Opportunities







Client	Project / contract	Scope	Planned completion date
	Cygnus	Hook up and commissioning services	2017
	Dunlin	Operating support	2018
	Maersk Oil	Integrated services contract	2018
	Nexen	Engineering, procurement and construction services	2020
	Repsol Sinopec ESS	Engineering services support (call-off basis)	2019
	Repsol Sinopec MAR	Hook up and commissioning services	2017
	Repsol Sinopec OLS	Offshore labour supply	2019

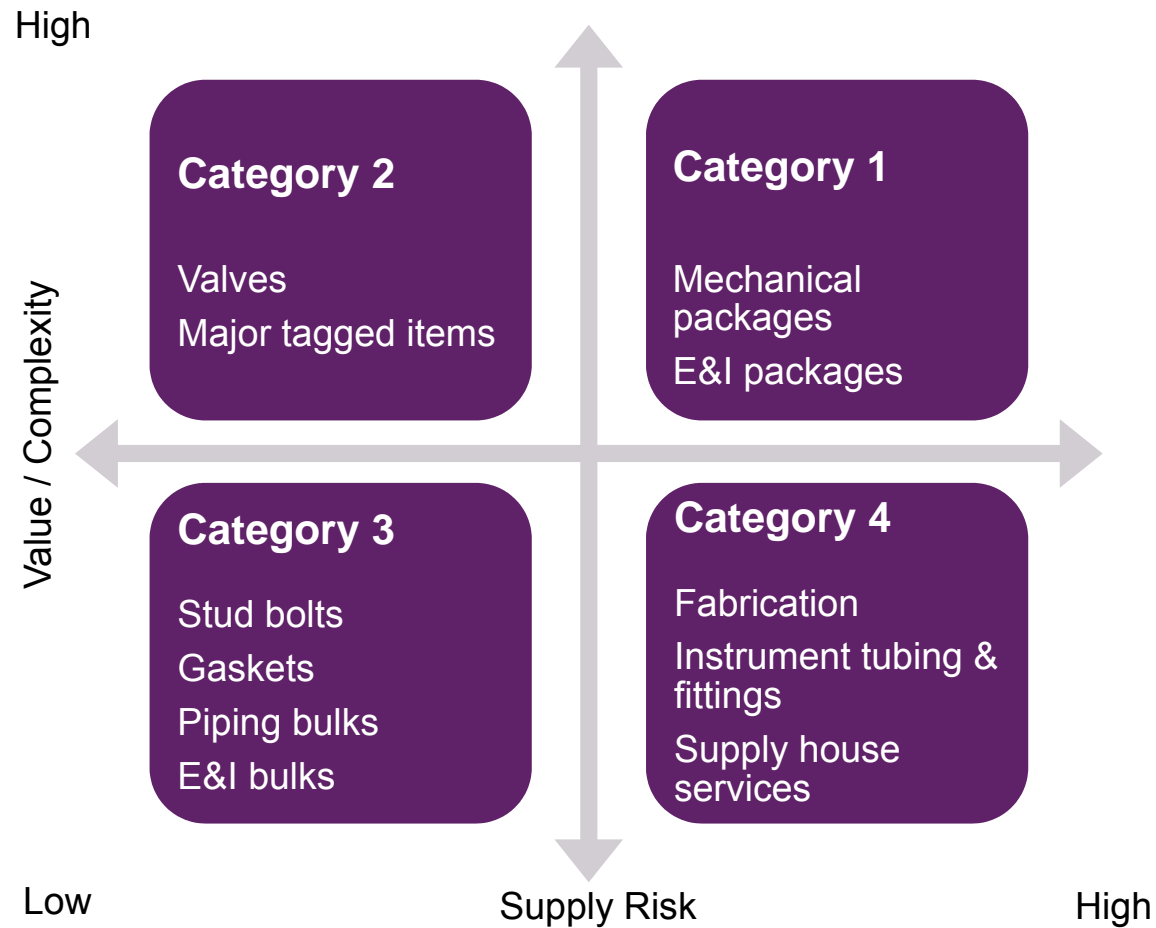
Our subsidiaries

Opportunities



Subsidiary	Project / contract	Scope	Planned completion date
   	<p>Marathon Oil</p> <p>Marathon Oil</p> <p>Apache</p> <p>Chevron</p>	<p>Engineering</p> <p>Offshore labour supply</p> <p>Commissioning</p> <p>Repair orders</p>	<p>2020</p> <p>2021</p> <p>2018</p> <p>2017</p>

What do we need?



Industry related initiatives

Amec Foster Wheeler has consistently achieved the highest award from Oil & Gas UK in line with the Supply Chain Code of Practice (SCCoP) tiered compliance



This means

- ▶ We provide up to date information on supply chain opportunities
- ▶ We pay our suppliers on time
- ▶ We conduct our business safely, ethically and respectful of the environment

More 4 Less procurement

Help us add value to our clients' operations



Think differently

- ▶ New ideas
- ▶ New materials
- ▶ Challenge scopes



Plan efficiently

- ▶ Collaboration
- ▶ Reduce costs
- ▶ Reduce time spent



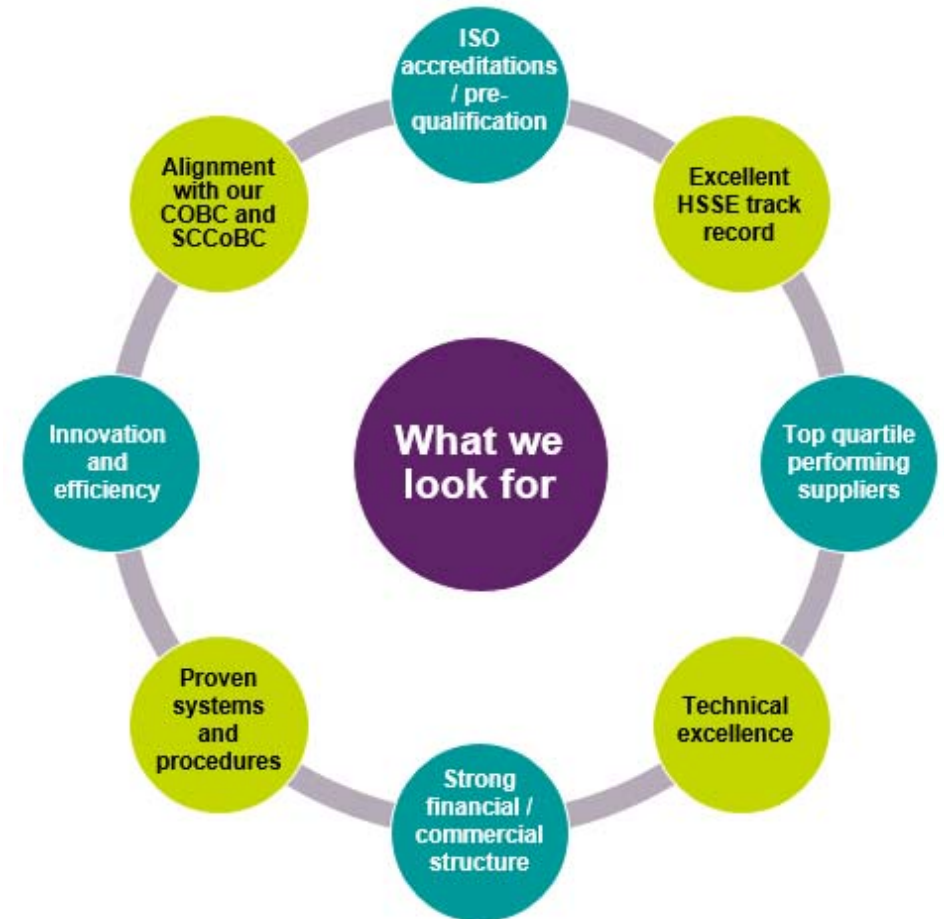
Deliver safely

- ▶ Right first time
- ▶ Eliminate risks
- ▶ Zero harm

What do we look for in a supplier?

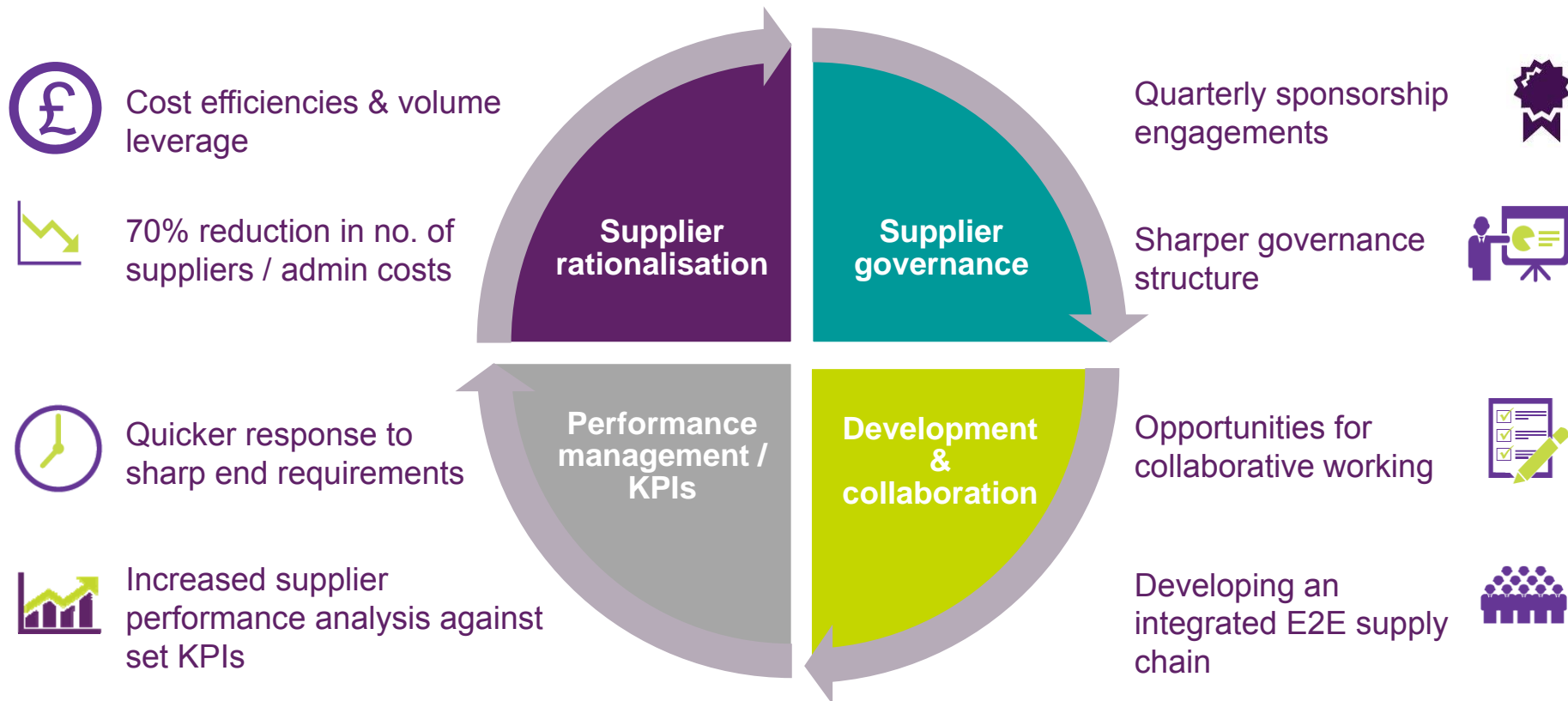
Supplier pre-qualification and selection

- ▶ Registered within the Achilles FPAL database
- ▶ Top quartile performance feedback
- ▶ What differentiates you from your competition?
- ▶ What efficiency and innovation can you bring to More 4 Less procurement?



Collaboration – we're actually doing it!

Developing strategic relationships with suppliers



Contact us: SCMenquiries@amecfw.com

Register at:

<http://www.amecfw.com/services/supply-chain-management>



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